

# WebID

Your True Identity Company



## About WebID

# Online Identification and E-Signing via a Global Platform

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## WebID Solutions GmbH

WebID is the pioneer of online identification compliant with the German Anti-Money Laundering Act. With its invention of video identification, the company, which was founded in 2012, opened up a completely new market segment. To this day, WebID is setting standards for innovative identification processes, most recently in 2020 with the invention of fully automated identification for online banking that complies with money laundering laws.

With its 18 million transactions, WebID is one of Europe's largest providers of identification services. The company is registered in Berlin with its major offices located in Hamburg, Solingen and Kiel. Additional locations can be found across the globe. The comprehensive product portfolio includes a wide range of solutions for closing contracts online in a legally compliant manner as well as for digital know-your-customer processes: from fully automated processing using artificial intelligence to video identification. As of August 2021, WebID is entrusted with approximately 8 million digital identities in its identity management. Additionally, WebID provides its Global Trust Technology Platform GTTP as a digital ecosystem, through which companies, service providers, institutions and consumers can use solutions for online identification, fraud prevention and concluding contracts worldwide.

WebID's customers include Air Plus, Allianz, AMAG, Barclaycard, BAWAG-Group, BNP Paribas, Check24, DKB, ImmoScout24, ING, MMOGA, Santander, Sparda-Banken, Swisscom, Targobank, Trade Republic, Vodafone and many more.



**WebID**  
Your True Identity Company

## Facts and Figures



### Management

Frank S. Jorga, Daniel Kreis and  
Sven Jorga



### Establishment

Founded in 2012



### First Video Identification

April 10th, 2014



### First QES

April 15th, 2016



### Revenue

2018: EUR 11.1 million  
2019: EUR 13 million  
2020: EUR 20 million



### Profit

2018: EUR 1.1 million  
2019: EUR 250,000  
2020: EUR 1.24 million



### Identifications

Over 15,000 identification  
processes/day



### Video Identification

Over 900 video agents



### Number of Digital Identities

Over 8 million (as of August 2021)



### Company Headquarters

Friedrichstr. 88  
10117 Berlin



### Locations

Hamburg, Solingen, Kiel, Frankfurt,  
Vienna – Austria, Wollerau – Switzerland,  
New York – USA, San Mateo – USA,  
Mumbai – India

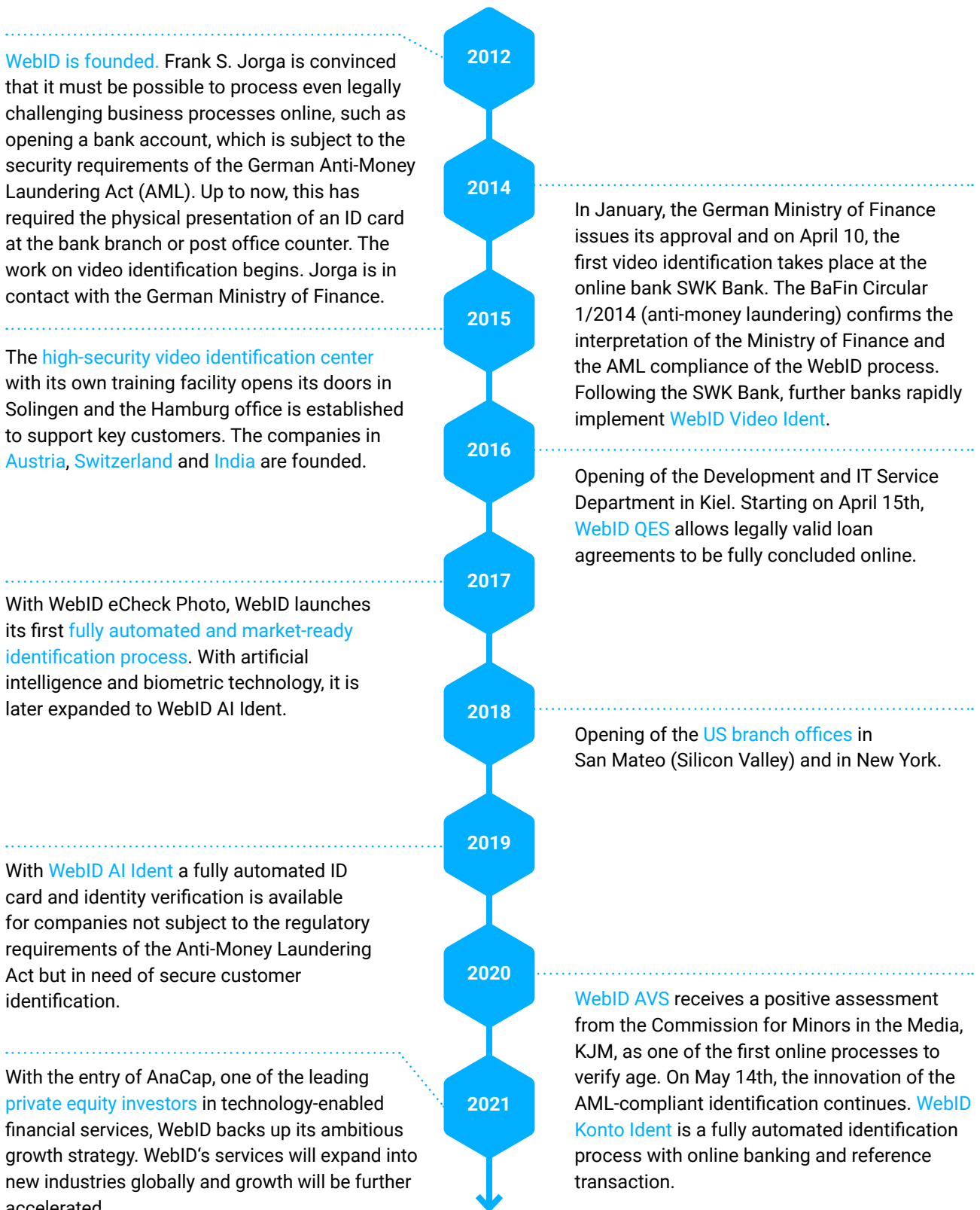


### Patents

EU: validated for Belgium, Denmark,  
Germany, France, Great Britain,  
Ireland, Italy, Lithuania, Luxembourg,  
Malta, The Netherlands, Norway,  
Austria, Poland, Portugal, Sweden,  
Switzerland, Slovakia, Spain,  
The Czech Republic

USA  
China

## History



## Product Portfolio

As the inventor of AML-compliant video identification, WebID is a pioneer and continues to be a driving force for secure and user-friendly digitization of know-your-customer processes. To this end, WebID provides business customers, consumers and partners worldwide with cutting-edge technology for identification and trust services.



### WebID Video Ident

**Anti-Money Laundering Act-compliant identification via video call**

With WebID Video Ident, it is easy and legally secure for companies to identify their customers online. All the customer needs is an internet-enabled terminal (smartphone, tablet, computer) including camera. During the video call, a specialist at the WebID high security center checks the ID card and the identity of the person. As an outstanding secure identification that meets the requirements of AMLA, the German Telecommunications Act and the eIDAS regulation, WebID Video Ident is used in all online processes that require a high level of security or are subject to certain regulations. Examples include opening a bank account, concluding a loan agreement, registering for prepaid SIM cards, government processes and many more.

**Suitable for** financial institutions and financial service providers, telecommunication companies, the insurance industry, and e-government processes.

Invented by WebID and registered as a patent in 2012. It went live for the first time on April 10th, 2014.



### WebID Account Ident

**Anti-Money Laundering Act-compliant, fully automated identification with online banking**

With WebID Account Ident, companies can offer their customers 24/7 online identification. They identify themselves securely and without waiting time simply by logging into their online banking and initiating the transfer of a small cent amount. As AML-compliant identification, WebID Account Ident is suitable for every online onboarding that requires a high level of security or is subject to certain regulations. Examples include opening a bank account, concluding a loan agreement, registering for prepaid SIM cards, government processes and many more.

**Suitable for** financial institutions and financial service providers, the insurance industry, e-government processes.

Invented and launched in 2020 by WebID, this new process was immediately widely accepted by the market. Over 30 percent of users of online identification chose to use WebID Account Ident (report dated 10/14/2020).



## WebID AI Ident

### Fully automated identification check with AI and biometrics

Companies use WebID AI Ident to verify identification documents and the identities of their customers for digital know-your-customer-process and for the protection against online fraud. Thanks to artificial intelligence and biometrics, this process is extremely fast to use and very secure. In addition, it complies with the General Data Protection Regulation, GDPR. The security of WebID AI Ident is based to a large degree on WebID's vast experience in online identification. With its user-friendly process design, WebID AI Ident is suitable for all online services that map fraud-proof processing for users and providers via the on-boarding or check-out process.

**Suitable for** all e-commerce, the insurance industry, e-government processes.



## WebID AVS

### Fully automated online age verification with AI and biometrics

With WebID AVS (Age Verification System), companies offer their customer a convenient online process to perform any necessary age verification. The fully automated process uses the digital identity retained by WebID or, alternatively, artificial intelligence and biometrics, to verify swiftly and reliably and in GDPR-compliant manner, whether the customers belong to the permitted age group.

**Suitable for** all e-commerce involving age-restricted luxury goods and entertainment media, age-restricted gaming or e-sports programs.

Recognized by the Commission for the Protection of Minors in the Media, KJM.



## WebID True Ident

### Fully automated online identification with digital identity

With WebID True Ident, companies waive an identification process for their customers by having customer information confirmed by WebID via a comparison that takes only seconds. This process utilizes the verified information which consumers have stored as a digital identity at WebID after identification. The identification processes of WebID under the security requirements of AMLA or the German Telecommunications Act and provisions stipulated in the GDPR guarantee companies and consumers a high data quality for a reliable comparison.

**Suitable for** all industries which validate customer information during on-boarding and check-out processes.



## WebID eID Ident Identification with Online ID

With WebID eID Ident, companies utilize the official information from electronic personal ID cards to identify their customers in a more rapid and secure process. By using the eID function of the official ID card, the identification is extremely secure. It fulfills the requirements under the AML, the German Telecommunications Act and complies with the eIDAS regulation.

**Suitable for** all industries executing customer identifications during on-boarding and check-out processes.



## WebID QES Legally effective contract conclusion

Companies use WebID QES to help their customers sign legally binding agreements online. All that is needed is an internet-enabled terminal, which the customers use initially to identify themselves in accordance with the requirements of the eIDAS regulation - via video call, online banking, digital identity or on site, such as at a point-of-sale – and create a Qualified Electronic Signature (QES) after the contract has been verified. The QES has the same validity as a signature by hand. It eliminates any additional paper process. As a particularly secure certificate under the eIDAS regulation, WebID QES is used wherever required by legal provisions or whenever both parties to the contract desire a high level of security, e. g. in loan agreements.

**Suitable for** financial institutions and financial service providers, telecommunication companies, the insurance industry, e-government processes.

# Global Trust Technology Platform GTTP

The global Online-Network for Identification, Signing and Risk.  
WebID products and solutions from service providers worldwide.



## Companies

use the GTTP services for secure customer relationships: fraud prevention, Know Your Customer processes and risk assessment, as well as online contract signatures as SaaS worldwide via one interface.



## Service Providers

provide information technologies for identification, online signatures and risk assessment globally.

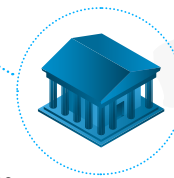


High Security center  
and data protection  
„made in Germany“



## Consumers

identify online and use their safely deposited identity for digital verifications and online contract signatures. These identities are not distributed to third parties or altered in any way by the GTTP.



## State Institutions

provide secure identification for e-government, e-health and for use cases regarding the electronic identity verification eID.



## Management

### Frank S. Jorga, Co-CEO

#### **Inventor of Video Identification and Founder of the Company.**

Jorga studied business administration and law and was admitted to the bar in Kiel. He went to Los Angeles, USA for an international development project and returned to Germany accepting a position of responsibility within the supervisory board of the Dresdner Bank AG. Senior positions as General Counsel and Managing Director at various mid-sized companies and corporations followed until he founded WebID.



### Daniel Kreis, Co-CEO

#### **The expert on business growth in the digital economy.**

After studying economics in Regensburg and Helsinki, Daniel Kreis held various management positions in Germany and abroad until he built up Sofort Bank (later Deutsche Handelsbank) and led it as CEO. As an expert for growth companies, he accompanied WebID's financing round and is now responsible for the areas of sales, key account management, finance, operations and human resources as part of the management board.



### Sven Jorga, CTO

#### **Leading Expert for Technology and Development.**

With degrees in IT and economics, Jorga is a certified IT Service Manager (ITIL) and vastly experienced in his fields, from programming creative software solutions to managing IT projects. Jorga held various senior positions at management level in the IT industry for financial service providers and insurers before focusing on the product technology of WebID.

